

## **OPENING REMARKS**

CANSO APAC CONFERENCE 2017

(Hanoi, 03-05/05/2017)

Presented by: Dr. Pham Viet Dzung, Director General, VATM

Mr. Minister of Transport Truong Quang Nghia,

Mr. Jeff Poole, CANSO Director General,

Mr. Arun Mishra, Regional Director of ICAO Asia and Pacific Office,

*Ladies and Gentlemen,*

On behalf of Vietnam Air Traffic Management Corporation, I would like to warmly welcome our distinguished guests and all representatives from CANSO members and international organizations being present in this conference today.

As you know, the CANSO Asia Pacific Conference, which is organized annually, is a forum where ANSPs in the region, as well as stakeholders in the aviation industry gather and share practices archived during their operation performance, from different aspects. This year, the Vietnam Air Traffic Management Corporation is honored to be the hosting ANSP for the CANSO APAC CONFERENCE 2017, in Hanoi capital city – The City of Peace and the 2<sup>nd</sup> biggest economic metropolis of Vietnam, where received more than 20 million airline passengers in the last year of 2016.

This year Conference's theme "Gearing for Growth in the Asia Pacific – Embracing Change, Building Capabilities" has generally reflected the challenge that regional ANSPs are facing – the challenge that comes from changes and the rapid growth of traffic movements; and in response to this challenge, there is a "MUST" strategy that we need to aim at – that is to build and enhance our capabilities, which is definitely the core value of each ANSP.

*Ladies and gentlemen,*

Over the last decade, Vietnam has observed the continuous 2 digit growth rate of the traffic movements. In 2016, VATM provided its services to 734.030 flights, marking an impressive growth rate of 14.54% in comparison with 2015. This is an obvious consequence of the internationalization progress; the increase of income of people of Vietnam and other countries that lead to the increase in the travelling demand for leisure, business... This trend is even multiplexed as Vietnam is a big market with the population of more than 90 million people with a high percentage of people in working age.

This growth has put all areas of the economy in general and aviation stakeholders in particular under a big pressure, and VATM is not standing out of this impact coverage. Being aware of this challenge, at the same time taking opportunities coming from the strong and nonstop development of technology, Vietnam Air Traffic Management has taken different actions, to respond to such challenge, furthermore, to take it as opportunity to enhance its capabilities, step by step driving it on the way to become one of the leading ANSPs in the region.

Strategic measures that VATM has been taking include: efficiently reorganizing airspace; ATFM implementation; SMS implementation, building Safety culture; improving Human resources' quality; focus in upgrading air traffic management facilities in parallel with solutions to increase investment capital efficiency; applying advanced flight procedures in accordance with ICAO's recommendations, specially, in 2016 we launched the parallel one way ATS routes on North-South axis applying PBN RNAV1, applied RNAVE 1 SID/STAR procedures for Tan Son Nhat international airport and going to apply it for Noi Bai airport in 2017... and other strives in order to improve our capabilities of services provision, be prepared to deal with existing and upcoming challenges in our operating environment. To keep in track with international orientation and increase the work of those measures, we have been expanded our international networking so we are able to learn and share best practices with ANSPs, associations in both regional and global scale. Becoming a member of CANSO is one of our efforts for this purpose.

Once again, I would like to express VATM's honor to collaborate with CANSO in organizing the CANSO Asia Pacific Conference 2017 in Hanoi and express our gratitude for your presence here today.

Last but not least, I wish the Conference fruitful and wish all of you have a meaningful and memorable business trip in Hanoi. To close my remarks, on behalf of VATM, I would like to extend our invitation to all Conference participants and your spouses to join our hosting program – a tour on 06<sup>th</sup> of May to Trang An, a destination recognized by UNESCO and called as a small version of Ha Long Bay, so you can have more interesting experiences about our country and people.

Thank you!