



Promotional Opportunities **2019**

The Mission of CANSO is to be the global voice of ATM in the transformation of the aviation system; creating value for Members and stakeholders.

With CANSO's Members supporting almost 90% of world air traffic, CANSO is the global voice of air traffic management (ATM).

CANSO brings the world's air navigation service providers, leading industry innovators and air traffic management specialists together with governments, regulators and key stakeholders to share knowledge, develop best practice and shape the future for secure and seamless airspace.

A truly global network, CANSO is a community of leading innovators, decision-makers, practitioners and suppliers. CANSO represents air navigation service providers and industry innovators across five regions. CANSO events and World ATM Congress attract 8,500 visitors annually from 120 countries. CANSO is also connected to over 20,000 individuals within the industry.

Together the CANSO community promotes collaboration, shares industry intelligence, builds and disseminates best practice and channels innovation in air traffic management.

Whether face to face, online or via print media, CANSO raises awareness of key industry issues, promotes the visibility of new and existing industry players and engages with thousands of individuals from across the aviation industry. CANSO represents the ATM industry to governments and regulators.

CANSO is the perfect platform to grow your business in ATM.



Supporting almost
90%
of world air traffic



Collaborate with
90
ANSPS



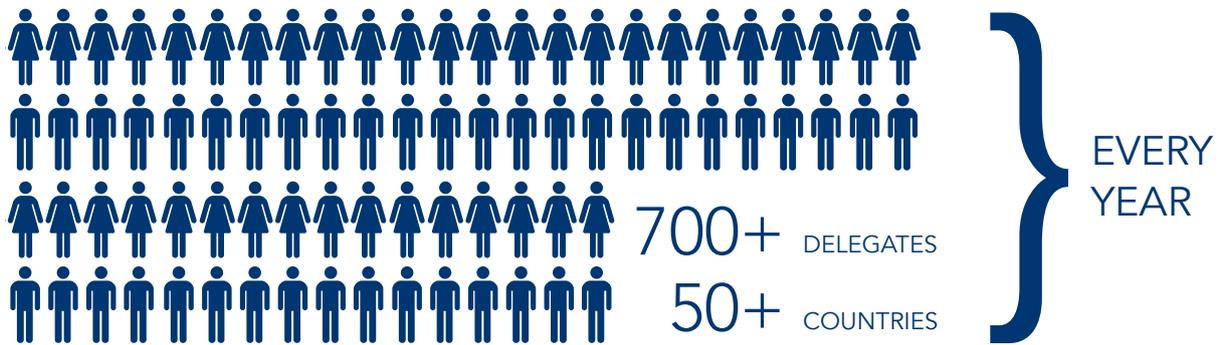
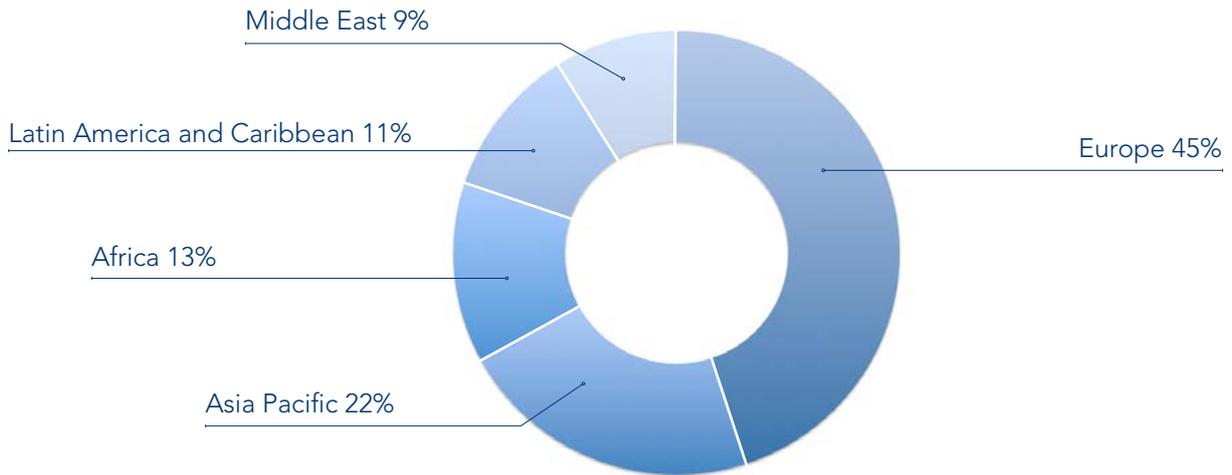
Work with almost
90
industry innovators



Connect with
20,000
individuals within
the industry

90 Full Members Regional Breakdown

CANSO represents 90 ANSPs across five regions



* Based on 2017 figures

Face to face

Each year CANSO hosts a number of events throughout the world. Whether you visit the CANSO stand in Madrid during CANSO ATM Week or join one of our more intimate regional conferences, we offer you the possibility to help shape the industry.

By participating in a CANSO event, we offer you the opportunity to raise the profile of your

organisation, maximise future revenue and speed up the sales process by meeting with only the key decision-makers from the ANSPs. CANSO events gather international experts at both a global and regional level and offer companies the opportunity to exhibit or sponsor at all our events.

For more details email Helen Parker:

helen.parker@canso.org

Events for 2019



CANSO in Madrid

📍 Madrid, Spain
📅 11-14 March

CANSO brings together a number of high profile events that include the CANSO ATM Gala Dinner, before World ATM Congress and countless networking opportunities over the course of the entire CANSO Madrid Week.

- ✓ **4 days**
- ✓ **700 delegates**
- ✓ **74% ANSPs**
- ✓ **57 countries**



World ATM Congress

📍 Madrid, Spain
📅 12-14 March

It combines a large scale exhibition, world class conference, and premier networking opportunities. Be sure to visit the CANSO stand to learn about the latest ATM trends and developments.

- ✓ **2.5 days**
- ✓ **8,500 visitors**
- ✓ **120 countries**



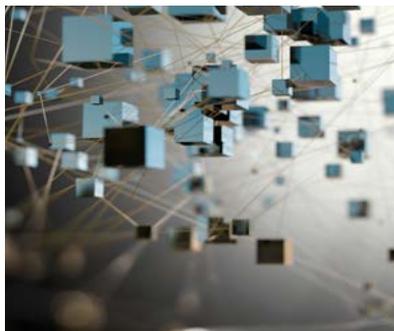
BE INSPIRED

Take the opportunity to offer new ideas and approaches to common challenges



BE CONNECTED

Take advantage of CANSO events and connect with thousands of delegates



Global ATM Operations Conference

📍 Langen, Germany
📅 10-12 April

A specialist conference on delivering ATM operational improvements which is open to all industry stakeholders.

- ✓ **2.5 days**
- ✓ **100+ delegates**
- ✓ **63% ANSPs**
- ✓ **33 countries**



Asia Pacific Conference

📍 Fukuoka, Japan
📅 21-23 May

Hosted in one of the world's busiest air transport regions, this is the one event in the year that unites senior ANSP executives, colleagues and suppliers from across the region.

- ✓ **2.5 days**
- ✓ **150+ delegates**
- ✓ **67% ANSPs**
- ✓ **29 countries**



Global ATM Summit and AGM

📍 Geneva, Switzerland
📅 17-19 June

CANSO brings together global leaders from across the aviation industry to discuss key contemporary issues and projects.

- ✓ **2.5 days**
- ✓ **200+ delegates**
- ✓ **64% ANSPs**
- ✓ **49 countries**



Africa Conference

📅 September

This conference focuses on a rapidly developing region, the diverse challenges and wealth of opportunities.

- ✓ **2.5 days**
- ✓ **120+ delegates**
- ✓ **56% senior managers**
- ✓ **67% ANSPs**
- ✓ **23 countries**



Global ATM Safety Conference

📅 November

An event which brings together leading experts in safety and offers an unparalleled insight into policy, best practice and innovation.

- ✓ **4 days**
- ✓ **80+ delegates**
- ✓ **83% ANSPs**
- ✓ **35 countries**



Latin America and Caribbean Conference

This conference offers exciting opportunities for the advance and development of ATM.

- ✓ **2.5 days**
- ✓ **100+ delegates**
- ✓ **42% ANSPs**
- ✓ **22 countries**



BE INNOVATIVE

Showcase how your technology can help the industry



BE HEARD

Participate and help shape an industry

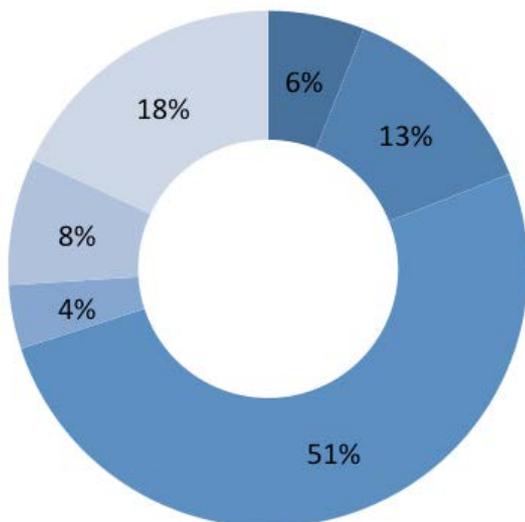
Print

Airspace Magazine

Airspace is CANSO's global magazine for ATM and its key players. Published quarterly, it is written by industry experts and features interviews with top managers and thought-leaders. It explores important ATM issues with regard to safety, operations, policy and technology and provides readers with unparalleled insight into the latest issues and developments and in-depth analysis.

Airspace is read in over 100 countries four times a year by around 17,000 of the world's leading ATM professionals. It is available to Members and non-members across the global industry via online and postal subscription and is distributed at all global CANSO events and through a network of related aviation associations and organisations.

Readership



- Africa
- Asia Pacific
- Europe
- Latin America and Caribbean
- Middle East
- North America

Online

Website Advertising

The CANSO website is a top online platform and leading information resource for ATM. From Member and event updates, to the latest policies and safety issues, the website is a constant flow of information with easy to download publications and programmes.

The CANSO website is a fantastic online channel to promote your company. CANSO offers Members digital advertising packages to suit all budgets and encourages you to get in touch to discuss options.

New Opportunities

We have recently launched some new opportunities for Members to showcase their expertise, educate the market, engage with the industry and grow contact and business leads.

Product and Company News and Tenders

Members can now publish ATM product launches, updates and tenders both on the CANSO website and in the weekly *ATM News* newsletter. These placements are free of charge. You also have the opportunity to advertise alongside your announcements. High traffic areas such as these give your brand profile and visibility.

Email Advertising

Airspace Email

Airspace, our quarterly magazine, is published in both hard copy and electronically. Each quarter CANSO emails over 5,000 subscribers to inform them about the next issue. As an advertiser, your banner could appear at the top of these email alerts. The first is sent a week before publication, with previews and a content update, and the second is sent a week later, coinciding with publication. This is a fantastic way to ensure your branding is seen by the key decision-makers directly in their inbox.



Airspace email

5,000

subscribers

ATM News

ATM News is our weekly digital newsletter which is emailed to over 10,000 subscribers from over 100 countries. Based on news from CANSO and CANSO Members, it provides ATM industry intelligence on key developments, including projects, technology, programmes and partnership updates. Issued to a broad selection of individuals from across the industry, this is the perfect place to raise the profile of your organisation to potential customers and peers.



ATM NEWS

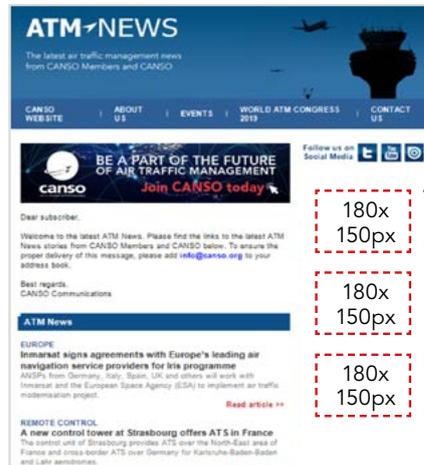
10,000

subscribers

from over 100 countries



Banner position



Banner column position



THE GLOBAL VOICE OF AIR TRAFFIC MANAGEMENT



Contact:

Helen Parker

Development Manager

helen.parker@canso.org

Visit us:

canso.org

